NORMANDY INSURANCE COMPANY

Questions for Cyber Insurance and (Optional) Technology Errors & Omissions Insurance

Responses to the questions below are necessary to obtain a quotation for Cyber insurance and, if desired, Technology Errors & Omissions coverage. After a quotation for insurance is bound, the *Named Insured* will be asked to electronically sign an application populated with the responses from the questions below.

General Information

NAMED INSURED

WEBSITE DOMAIN(S)

ADDRESS		CITY	STATE	ZIP

INDUSTRY		NUMBER OF EMPLOYEES	REVENUE *expected over next 12 months* $	GROSS PROFIT / NET REVENUE *expected over next 12 months* $

Attestation Questions

1 Within the last 3 years has *Named Insured* suffered any cyber incidents resulting in a claim in excess of $25,000? NO YES

(If Yes) please explain the cyber incidents and/or claims.

2 Is *Named Insured* aware of any circumstances that could give rise to a claim under this insurance policy? NO YES

(If Yes) please explain the circumstances and/or potential claims.

3 Does *Named Insured* implement encryption on laptop computers, desktop computers, and other portable media devices? NO YES SOMETIMES

4 Does *Named Insured* collect, process, store, transmit, or have access to any Payment Card Information (PCI), Personally Identifiable Information (PII), or Protected Health Information (PHI) other than employees of *Named Insured*? NO YES

4a (If Yes) What is the estimated annual volume of payment card transactions (credit cards, debit cards, etc.)?

NO RECORDS LESS THAN 100,000 100,000 – 500,000 500,000 – 1,000,000 OVER 1,000,000:

4b (If Yes) How many PII or PHI records does *Named Insured* collect, process, store, transmit, or have access to?

NO RECORDS LESS THAN 100,000 100,000 – 500,000 500,000 – 1,000,000 OVER 1,000,000:

5 Does *Named Insured* maintain at least weekly backups of all sensitive or otherwise critical data and all critical business systems offline or on a separate network? NO YES N/A

6 Does *Named Insured* require a secondary means of communication to validate the authenticity of funds transfers (ACH, wire, etc.) requests before processing a request in excess of $25,000? NO YES N/A

7 Within the last 3 years has *Named Insured* been subject to any complaints concerning the content of its website, advertising materials, social media, or other publications? NO YES N/A

8 Does *Named Insured* enforce procedures to remove content (including third party content) that may infringe or violate any intellectual property or privacy right? NO YES N/A

All questions on page 1 must be completed for both standalone Cyber insurance and Technology Errors & Omissions coverage.

Questions below are required only for Technology Errors & Omissions coverage.

Technology Errors & Omissions Questions

1 Please describe the company's use of technology in delivering its product and/or services.

2 Within the last 3 years has *Named Insured* been subject to a dispute or claim arising out of a technology error or omission in excess of $25,000?
     NO   YES   N/A

3 Is *Named Insured* operating as a managed service provider (MSP), or does *Named Insured* participate directly in or sell technology products/services designed for any of the following industries?
     NO   YES

- Cryptocurrency
- Cannabis
- Internet of Things
- Financial Services
- Healthcare

- Blockchain
- Automotive
- Aviation
- Military/Defense
- Gambling

- Payment Processing
- Adult Entertainment
- Payment Processing
- Point of Sale (POS) Software/ Hardware/Reseller

- Professional Services (Legal, Medical, A&E, or other licensed professional services)

4 How often are *Named Insured's* services provided by written agreement or contract?

100% OF AGREEMENTS OR CONTRACTS

≥ 50% OF AGREEMENTS OR CONTRACTS

< 50% OF AGREEMENTS OR CONTRACTS

0% OF AGREEMENTS OR CONTRACTS

5 Identify the standard risk mitigating clauses or methods contained within *Named Insured's* agreements or contracts. (Select all that apply)

A. CUSTOMER ACCEPTANCE / FINAL SIGN OFF

B. DISCLAIMER OF WARRANTIES

C. HOLD HARMLESS AGREEMENTS THAT BENEFIT NAMED INSURED

D. LIMITATION OF LIABILITY

E. EXCLUSION OF CONSEQUENTIAL DAMAGES

F. INDEMNIFICATION CLAUSE

G. BINDING MANDATORY ARBITRATION

H. PROJECT PHASES / MILESTONES